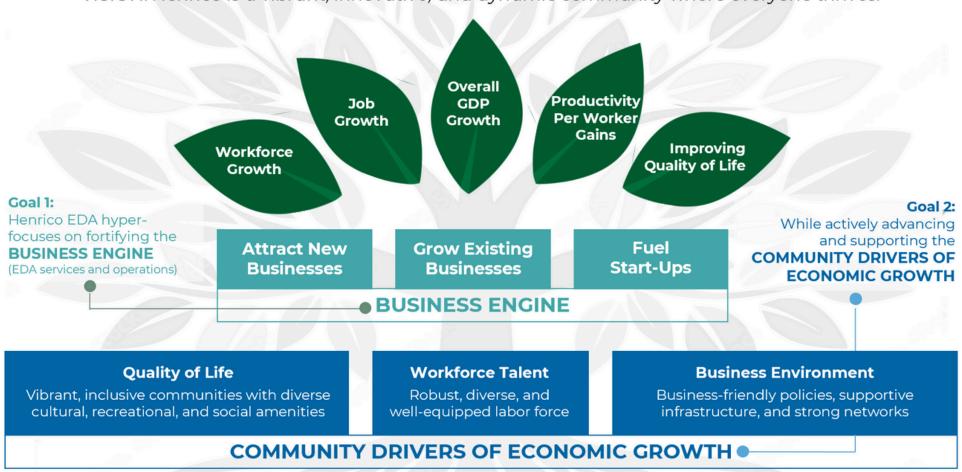


# **Henrico Economic Development**

An Integrated Approach to Building a Thriving Community for All

VISION: Henrico is a vibrant, innovative, and dynamic community where everyone thrives.





## **Henrico EDA Strategic Plan Overview**

### 5 Year Plan advancing 6 Core Focus Areas

#### Goal 2: COMMUNITY DRIVERS OF ECONOMIC GROWTH

Goal 1: BUSINESS ENGINE

Strengthen Henrico's economic vitality by enabling businesses both established and emerging—to innovate, expand, and thrive through tailored support, collaborative partnerships, and proactive strategic investment.



Position Henrico County as a leading regional destination by cultivating an exceptional quality of life, future-ready workforce, and integrated community and industry initiatives that attract talent, investment, and sustained economic growth.

## Enhance Business Attraction, Retention, and Expansion Efforts

- Systematically capture and address Henrico business community needs
- Provide specialized support for new and existing businesses to scale operations and overcome operation barriers.
- Develop, offer, and promote a suite of tools for helping businesses enhance and/or scale their key assets)
- Proactively identify and address common business challenges through targeted programming and resources.
- Communicate a compelling, unified vision for Henrico's future to businesses, residents, and stakeholders

### Vision: nnovative, a

A vibrant, innovative, and dynamic community where everyone thrives.







As a Business Ecosystem Catalyst



### Build Strategic Industry-Specific Coalitions

- Build sustained partnerships in the county's target industries to overcome barriers, close gaps, and spur long-term economic growth
- Strengthen public-private partnerships to accelerate and de-risk targeted development projects.
- Drive regional collaboration around shared economic priorities and industry needs.

## Connect and Grow the Startup and Entrepreneurial Ecosystem

- Establish a robust pipeline of startups around the county's target industry clusters
- Connect early-stage entrepreneurs to existing and new co-working spaces and maker labs
- Coordinate networking events and pitch competitions to encourage collaborations and attract investment.
- Engage local banks, venture capital, and philanthropic organizations to expand funding sources.

## Focus and Strengthen the Region's Workforce and Talent Pipeline

- Align educational and workforce training programs with current and future industry skill requirements
- Expand apprenticeships and retraining pathways in target industries.
- Facilitate employer-driven upskilling initiatives.

## Integrate Infrastructure and Development with 2030 Vision

- Collaborate with County Planning Department and local developers to meet market demands for mixed-use, live-work-play hubs
- Support the expansion of robust, future-ready digital infrastructure county-wide.
- Repurpose underutilized county assets to foster business innovation hubs.
- Improve universal mobility and transportation infrastructure county-wide.
- Integrate Quality of Life measures into economic development decision-making.

6. Market All the County and EDA Have to Offer